

# THE 5<sup>TH</sup> INTERNATIONAL FAIR FOR ENVIRONMENTAL TECHNOLOGY 2010

### Supporting Organizations:

- Vietnam Ministry of Natural Resources and Environment
- Vietnam Ministry of Science and Technology
- Vietnam Ministry of Industry and Trade

#### Organizers:

- Center Environmental Consultancy and Technology (Vietnam Environment Administration)
- Vietnam Association of Conservation for Nature and Environment (VACNE)
- Korea Environment Industry Association (KEIA)
- Global Expo and Event Joint Stock Company (GLOBAL EXPO) much a mining from the company (GLOBAL EXPO)

#### Media supports:

- Natural Resources and Environment Newspaper
- Vietnam Economic Times







Uong Chu Luu - Deputy Chairman of National Assembly and Pham Khoi Nguyen - Minister of Natural Resources and Environment give gold cup for the sake of the 3<sup>rd</sup> Environmental Protection Award 2009 to 110 awarded enterprises



21-24 April, 2010

148 Giang Vo. Hanoi, Vietnam









## Invitation Letter

The  $5^{\text{th}}$  International Fair for Environmental Technology (ENVITOTEX 2010) will be held from  $21^{\text{st}} - 24^{\text{th}}$  April, 2010 aiming at attracting widespread participation both locally and abroad in environment protection activities in Vietnam.

Inheriting four consecutatively successful fairs, ENVIROTEX has been regarded as a prestigious specialized fair in Vietnam with the co-operation and support of Ministry of Environment and Natural Resources, Ministry of Industry and Trade and Ministry of Science and Technology. The Fair has been a magnet to not only local enterprises but also foreign ones with increasing number of exhibitors.

With increasing scales of the exhibition, ENVIROTEX 2010 is believed to be a meeting point for domestic and foreign enterprises and organizations to introduce and exchange their products and technologies as well for the decrease of environment pollution situation in Vietnam now.

Organizing Board warmly welcome concerned enterprises, manufacturers and organizations locally and abroad to participate in the Fair — ENVIROTEX 2010

For and on behalf of Organizing Board
Chairman of Vietnam Association For Conservation of Nature and Environment



Dr. NGUYEN NGOC SINH





## **ENVIROTEX 2009**

Minister of Natural Resources and Environment, Mr Pham Khoi Nguyen: "This exhibition proposes some practical activities for contributing to form the environmental technology market in Vietnam in the spirit of Resolution 41-NQ/TW of the Ministry of Politics. Through the exhibition, advanced technology solutions in line with Vietnamese situation will be introduced to widespread public sector for the decrease of environmental pollution and for the target of sustainable development in the country

Scientific Doctor Nguyen Ngoc Sinh, Chairman of Vietnam Association of Conservation for Nature and Environment (VACNE): "Although facing the wave of global ecnonomic crisis, the Fair is still a magnet to not only local enterprises but also foreign ones with increasing number of exhibitors

Mr Bui Xuan Hieu — a representative of K-link, one of enterprises receiving Certificate of Merit awarded by Ministry of Natural Resources and Environment, says: "This is the second participation of our enterprise and We will take part in the Fair in the next time to introduce to customers the Function Products made from nature, energy saving and the decrease in emission... making contributions to change the customers' habit and seek the whole society's concerns with environmental technology products."

Envirotex 2009 has participation of 85 domestic corporations, companies and enterprises from 10 countries around the globe.

More than 20.000 visitors attend in four open days

Specialized international conferences chaired by Vietnam Environment Administration, Vietnam Association of Conservation for Nature and Environment, Korean Association of Industry and Environment with over 300 visitors to come.

The show is also reported by local and international journalists in all mass media and print media.



### **ENVIROTEX 2010**

#### Exhibition fact sheet:

- The 5<sup>th</sup> International Exhibition Fair for Environmental Technology expects to have participation of more than 150 companies and organizations locally and abroad with around 50,000 visitors to come.
- Venue: Vietnam Exhibition Fair Centre with grand total of 7,000 sqm and modern infrastructure can meet all requirements.



## PLAN FOR ENVIROTEX 2010:

#### Visitor Profile:

- Governmental agencies
- Province people's committees, local departments and services
- Foreign and local environmental consultants
- Manufacturers, construction managers
- Investment and technical professionals
- Energy and resource professionals
- Environmental researchers
- Managers of foreign projects in Vietnam
- Environmental Associations of Korea, China, Japan, etc.
- Students and general public

#### **EXHIBIT PROFILE:**

## Environment treatment technologies for production

- Industrial waste water and sewage treatment
- Emission and industrial dust treatment
- Smell and noise treatment in factories and firms
- Sludge treatment
- Medical waste treatment

## Environment treatment technologies for life

- Smell and noise treatment
- Use and protection of the surface and underground water
- Recycling, reuse and recovery of domestic waste

#### Clean energy

- Waste based energy
- Clean energy
- Renewed energy

#### Eco-products and services

- Energy-saving products
- Recycled material based products
- Environment friendly products
- Eco-tourism

#### Other

- Land survey and environment analysis
- Environmental consultancy and technology transfer
- Soil remediation
- Bio-technology in environment protection
- Alarm equipments for environment pollution risks
- Responses to environment pollution due to oil slop

## **Exhibition Activities:**

- Opening ceremony attended by numerous businesses, people and visitors.
- Specialized conferences.
- Cooperation Contract Signing Ceremony
- Business Matching Session in environment area.
- Products display area in the hall







#### STANDARD BOOTH:

- Standard booth (9m²) (3mx3mx2.5m) includes:
- Partition and aluminum frame
- Floor carpet
- Company name panel
- 01 table, 02 chairs
- 01 electric socket 15Amp
- 02 neon lights (size: 1.2m)

Raw space: Exhibitors build their own stand.



#### **EXHIBIT ASSISTANCE:**

- Promoting exhibitors on mess media by the Organizer and sponsors.
- Briefing on company and exhibit profile in the Show Catalogue
- Ensuring security for exhibitors during the Fair hours and the safety of exhibits.
- Distribution of invitations and entry passes.
- Signing contracts at the Fair.
- Attending specialized conferences

#### **NECESSARY INFORMATION FOR REGISTRATION:**

- Official Registration Form (as attached)
- A copy of establishment decision or business registration certificate
- When applying to be the Fair participant, a 50% deposit of total fee required. This amount will not be refundable once exhibitor cancels its registration in any circumstances.
- Application deadline: 30th March 2009
- Deadline for exhibition fee: 5" April 2009

#### REGISTRATION INFORMATION:

Please fill up the Official Registration Form and send it to:

## CENTER FOR ENVIRONMENTAL CONSULTANCY AND TECHNOLOGY (VIETNAM ENVIRONMENT ADMINISTRATION)

Address: 556 Nguyen Van Cu, Long Bien, Ha Noi.
Tel: (+84.4) 38 727 440 - 38 727 441 \* Fax: (+84.4) 38 727 441
E-mail: cect@nea.gov.vn \* Website: www.cect.gov.vn

## VIETNAM ASSOCIATION FOR CONSERVATION OF NATURE AND ENVIRONMENT (VACNE)

Add: 9th Floor, Union Trade Hotel, 14 Tran Binh Trong street, Hanoi, Vietnam Tel: (84-4),39420280 ° Fax: (84-4),39420279

Emall: vacne88@yahoo.com Website: www.vacne.org.vn

#### GLOBAL EXPO AND EVENT JOINT STOCK COMPANY

Add: 3F, Tuoi Tre Alley, Hoang Quoc Viet str., Hanoi, Vietnam
Tel: (84-4), 37553414/ 37930653 \* Fax: (84-4), 37553415
Email: info@globalexpo.com.vn \* Website: www.globalexpo.com.
No foreign currency account:

0021,370,740.019 Vietcombank Hanoi, 78 Nguyen Du, Hanoi, Vietnam



## THE 5<sup>th</sup> INTERNATIONAL FAIR FOR ENVIRONMENTAL TECHNOLOGY 2010

## APPLICATION FORM

Name of Company:			
Tel:	Fax:	Email:	
Contact Person:			
District of the state of the			
	products and technologies display		
We would like to rese	erve:		
	package stands at USD	2,000/stand/term= USD	
	sqm indoor space at USI	D/220/m²/term= USD	
	sqm outdoor space at US	D/60/m²/term=USD	
Total Value (In numbe	org)d ICD		
			)
			<u>)</u>
Note:	**		
+ These prices are VA			
+ One package stand with company name, f		s: 02 neon lights, 02 chairs, 01	table, 02 electric lines, 01 panel
+This application for	m is valid for 10 days from the	signing date and will be expir	ed after this period of time if no
participation contract	(given by the Organizer) is signed	between two parties.	
We have understood a	nd agreed to comply with all the t	erms and conditions outlined at	the back of this form.
For further information	n, please contact:		Date: / /2010
	IENTAL CONSULTANCY AND TECHNOL	ngy	Representative

## (VIETNAM ENVIRONMENT ADMINISTRATION)

Address: 556 Nguyen Van Cu, Long Bien, Ha Noi

Tel: (+84 4) 38 727 440 - 38 727 441 \* Fax: (+84 4) 38 727 441

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No foreign currency account: 0021.370.740.019 Vietcombank Hanoi, 78 Nguyen Du, Hanoi.

21 - 24/04/2010

**Venue: Vietnam Exhibition Fair Centre** 148 Giang Vo road, Hanoi, Vietnam

(Signature and Stamp)

**DEADLINE: 30/03/2010** 

#### EXHIBITION TERMS AND CONDITIONS

These Exhibition Terms and Conditions and any special conditions or additional conditions agreed by the Organisers (as defined in paragraph 1 below) constitute the entire agreement between the Organisers and the Exhibitor (as defined in paragraph 1 below) to the exclusion of all other terms, conditions and warranties whatsoever and represent the only terms on which the Organisers trade notwithstanding any terms and conditions that may be contained in any order or other form of the Exhibitor. This agreement shall not be varied save by written agreement between the Organisers and the Exhibitor signed by a duly authorised officer of each of the respective parties:

#### 1. DEFINITIONS.

- In these Terms and Conditions the following expressions have the following meanings:

  ||| "Exhibitor" means any person, firm or company who has made application for and who has been anted space in the Exhibition.
- "Exhibition" means the event detailed on the Official Registration Form.
- (III) "Organisers" means VACNE and GLOBAL EXPO prits lawful assign
- [IV] Exhibitors' Manual' means the exhibitor manual for the Exhibition and related information documents issued to the Exhibitor.
- (V) "Official Registration Form" means these Terms and Conditions read in conjunction with the
- (v) Orbical Registration or media these terms and condations read in conjunction with the application for stand space at the Exhibition overleaf.
   (vi) Words importing the singular include the plurol and vice versa, words importing a gender include every gender and references to persons include bodies corporate or unincorporated.
- (VII) The headings to the paragraphs are for convenience only and have no legal effect.

THESE TERMS AND CONDITIONS shall be governed by and construed in accordance with Vietnamese law and shall be deemed to include all other terms and conditions or rules and regulations issued from time to time by the Organisers in relation to the Exhibition whether contained in the Exhibitors' Manual or atherwise

on hours are given in the Exhibitors' Manual. During these times stands must be manned by Exhibitor's staff.

#### 4. TIME OF CONTRACT.

Subject to paragraph 17 below and to the following provisions of this paragraph 4, application for space must be made on the Organiser's Official Registration Form and must contain information on exhibits to be displayed. The controct for space shall be deemed to be made when the Official Registration form has been received by the Organisers duly completed and signed by the Exhibitor and has thereafter been accepted by the Organisers. The Organisers may at their sole discretion accept applications by purchase order, in writing, by telex or facsimile or accept a deposit payment in lieu of written application and on the understanding that these Terms & Conditions shall apply.

The person or persons signing the Official Registration Form on behalf of the Exhibitor shall be deemed to have full authority to do so on behalf of the Exhibitor and the Exhibitor shall have no right to claim as against the Organisers that such person or persons and not have such authority.

Subject to paragraph 7 of these Terms and Conditions the Exhibitor shall be entitled to display only those matters specified on the Contract.

#### 7. REMOVAL OF EXHIBITS.

(ii) The Organisers reserve the right to require the Exhibitor to remove any exhibit being exhibited at the Exhibition if the Organisers in their absolute discretion consider that the same is libelous or of an Exhibition if the Organises in their absolute ascretion consider that the same is abelious or of an obsciene nature or may infininge the rights of any third party or which the Organises consider in their absolute discretion to be undesirable or detrimental to the Exhibition, to other exhibitors or the general commercial interests of the Organisers or any other company from time to time forming part of the same group of componies of which the Organisers formpart.

(i) By entering into an agreement to attend the Exhibition the Exhibitor warrants to the Organisers that

all designs and artwork on or relating to the Exhibitor's stand and any items displayed on the Exhibitor's stand shall not infininge any trade marks or copyright or patents or other intellectual property rights of

asand strain on mining any trade mans or copyright or patents or other intelection properlyinghis or any third party in any way.

(ii) In the event that the Organisers are under any legal obligation (whether by virtue of a court injunction or order or judgment or a recommendation or decision of the local authority or otherwise) to have removed either any item or items displayed on the Exhibitor's stand or any design or artwork on ar relating to the Exhibitor's stand then (without prejudice to any other rights which the Organisers may have) the Organises reserve the right to have that item or items removed from the Exhibitor's stand or to close the Exhibitor's stand at the Exhibition. No compensation or damages will be payable as a result of such removal or clasure by the Organisers.

(i) In the event that an Exhibitor either wishes to cancel his space booking or fails to meet any of the payment obligations (whether as to the amounts or dates of payment) detailed on the Stand Space Booking Contract then the Organisers reserve the right (but without being obliged to do so and without prejudice to any other right or remedy available to the Organisers) to apply the following cancellation charges and to reallocate such space:
Concellation occurring Concellation charge
- More than 6 months prior to Exhibition 20% of total contract price (plus VAT)

- More than 3 months and less than 9 months prior to Exhibition 50% of total c Less than 3 months prior to Exhibition 100% of total contract price (plus VAT) ontract price (plus VAT)
- (ii) If the Exhibitor wishes to cancel then written notice of such wish must be forwarded to the Organisers by Recorded Delivery Post or telex facsimile and any such notice shall be deemed duly served on the day (not being a Saturday or Sunday or public holiday) two days following the date of

(iii) Notwithstanding that the Organisers may resell or reallocate the cancelled stand space (or the space by which it is reduced pursuant to paragraph 9) after payment of the concellation charges the Organisers shall be under no obligation to reimburse all or any part of such cancellation charges.

Where after the contract for space has been made an Exhibitor wishes to reduce the size of his space booking then written notice of such wish must be forwarded to and received by the Organisers by Recorded Delivery Post. The Organisers reserve the right to apply the scale of cancellation charges set out in paragraph 8(i) above to the total contract price according to the amount by which the original standards a reduced. The Organisers may resell or reallocate the space in question. There shall be no obligation on the Organisers to accept notification of reduction.

For the avoidance of doubt any contract between the Organisers and the Exhibitor for exhibition stand space is only for an amount of such space and allocation of the Exhibitor's name to any particular part of the Exhibition floor plan arstand number will not constitute any agreement warranty or representation by the Organisers that the Exhibitor is entitled to exhibit at the Exhibition in such particular location and the Organisers reserve the right without being required to give notice to the Exhibitor to alter the layout of the Exhibition floor plan or position of any stand at any time.

#### 11 OTHER EXHIBITORS

Whist the Organises shall act in good faith the name of any Exhibitor which may appear on any floor plan or stand number and any statement mode by or an behalf of the Organisers that any exhibitor is

Important: Please sign and return to GLOBAL EXPO together with your Official Application Form. Thereby confirm that I have received and agree to comply by the terms and conditions set out above attend the Exhibition provisionally or atherwise shall not constitute any warranty representation or undertaking by the Organisers that any such exhibitor shall attend the Exhibition or attend at any particular location.

#### 12. SPACE NOT OCCUPIED.

The Exhibitor must occupy the space allotted to him by opening time on the first day of the Exhibition, Any Exhibitor falling to do so will be deemed to have cancelled his space booking. In this event the Terms and Conditions relating to Cancellation of Space set out in paragraph 8 above will apply and the Organisers may resell ar reallocate such space

The Exhibitor acknowledges that the Organisers shall not be held responsible for the failure of all or any other contracted exhibition to attend the Exhibition or the failure of any number of attendees to attend the Exhibition for any reason beyond the reasonable control of the Organisers.

The Exhibitor shall fully and effectually indemnify the Organisers and keep the Organisers indemnified against all costs claims demands actions proceedings and losses whatsoever made against or incurred by the Organisers as a result of the Exhibitar exhibiting or advertising any goods or services at

In the event of the Exhibitor becoming bankrupt or insolvent or committing any act of bankruptcy or insolvency or going into liquidation or in the event that a Receiver or Administrator or administrative receiver is appointed in respect of any of its assets then the Organisers reserve the right to terminate the contract with the Exhibitor and the Terms and Conditions relating to Concellation of Space set out in paragraph 8 above shall apply.

#### TA ASSIGNMENT

The contract for space is personal to the Exhibitor and the Exhibitor shall not be entitled to assign, sublet or grant licences in respect of the whole or any part of the space allocated to him, or assign or otherwise deal with the rights and obligations hereunder nor may any cards advertisements or printed. matter of persons who are not bond fide Exhibitors be exhibited ar distributed on any stand. This shall not apply to persons, firms or companies being subsidiaries agents or principals of the Exhibitor and who are duly lated with the Official Registration Form at the time of acceptance. The Organisers shall be entitled to assign the benefit (subject to the burden) of the contract for space without notice to or consent from the Schibitor.

17. UCENSOR AND UCENSEE.
Upon acceptance of the Official Registration Form by the Organises there shall be a contract between the Organises and the Exhibitor subject to these Terms and Conditions. The Organises in their discretion may occept the Exhibitor's application for space analy (including by telephone) by telesk facusinise or by forwarding to the Exhibitor's application for space andly (including by telephone) by telesk facusinise or by forwarding to the Exhibitor withen acceptance (which shall include a copy of the Official Registration Form signed by or on behalf of the Organisers). As regards any space allotted the relationship of licensor and licensee shall easif between the Organisers and the Exhibitor, in case of non-payment of any sum due from the Exhibitor (whether formally demanded or not) or of any other breach of non-observance by the Exhibitor or any of these Terms and Conditions, the Organisers shall be about the country to the Exhibitor or any of these Terms and Conditions, the Organisers shall be about the country to the Exhibitor or any of these Terms and Conditions, the Organisers shall be about the country to the Exhibitor or any of these terms and Conditions, the Organisers shall be about the country to the Exhibitor or any of these terms and Conditions, the Organisers shall be about the country to the Exhibitor of the Exhibitor or any of these terms and Conditions, the Organisers shall be about the country to the Exhibitor of the Exhibitor or any of these terms and Conditions, the Organisers shall be about the Exhibitor of the Exhibi have right to revoke the Exhibitor's licence and re-enter upon the allotted space to remove and exclude the Exhibitor and all persons therefrom without prejudice to the right to recover all sums payable by the Exhibitor hereunder and without prejudice to any other right or remedy available to

#### 18. PROMOTION AND REPRESENTATIONS.

(i) Whist the Organises shall use their reasonable endeavours to organise and promote the Exhibition in such manner as they consider appropriate, the Organisers reserve the right to amend or vary the manner or methods of such organisation and promotion and therefore any statements made by or on behalf of the Organisers as to audience projections or methods or liming of promotion shall constitute only general indications of the Organisers' promotion and organising strategy and shall not amount to any representation or warranty.

any representation of warranty.

(ii) Any contract for space shall not be conditional on the presence or location of any other exhibitor at the same or any other exhibition and any reference to such conditionally shall not apply to any contract between the Organisers and the Exhibitor for exhibition stand space.

#### 19. POSTPONEMENT OR ABANDONMENT.

The Exhibitor shall not have any claim against the Organisers in respect of any loss or damage whatsoever consequent upon the Exhibition failing (far-whatsoever reason) to be held or the Exhibition remue being at becoming wholly or partially unavailable for the holding of the Exhibition for whatsoever reason. If by rearrangement or postponement of the period of the Exhibition or by substitution of an alternative venue for the Exhibition or by means of any other reasonable matter or thing the Exhibition can be held the contracts for space shall be binding upon all parties save that the shall be deemed to be varied so as to allow for any necessary change in venue, dates or period of the Exhibition, stand size, location or atherwise

#### 20. INSURANCE AND EXCLUSIONS.

(i) The Exhibitor must effect at his own cost full indemnity insurance against public liability and all other usual risks in respect of loss, damage or injury to goods and persons and in particular against theft, Where an event occurs which is covered by such insurance for which the Exhibitor wheres to be compensated then he must claim under such insurance in priority to making any permitted claim. against the Organisers.

(ii) Any liability of the Organisers to the Exhibitor in any way arising out of this contract: (a) shall be limited to direct losses or damage only and shall not extend to loss of profit or any indirect or consequential loss or damage howsoever arising; and

(b) shall not exceed an amount equal to the total contract price.

#### 21. HEALTH AND SAFETY AND ALL LEGISLATION AND REGULATIONS RELEVANT TO THE EXHIBITION.

The Health and Safety at Work and all other Relevant Legislation and Regulations (as defined in paragraph I above) apply to the Exhibition and the Exhibitor must fulfill its obligations in respect of all such Relevant Legislation and Regulations and ensure that all parties employed or engaged by the Exhibitor also operate within the laid down procedures.

All stand erection must comply with all Relevant Legislation and Regulations as defined in paragraph 1 above and by entering into an agreement to attend the Exhibition, the Exhibitor warrants to the Organisers that the Exhibitor will ensure that the Exhibitor's stands at all times comply with the Relevant Legislation and Regulations

#### 23. EXCLUSION OF PERSONNEL.

The Organisers reserve the right in their absolute discretion to exclude or remove from the Exhibition any person whose presence (in the apinion of the Organisers) is or is likely to be undesirable and the Organisers may exercise such rights notwithstanding that any person is the employee or agent of the Exhibitor or is otherwise in any way connected or associated with the Exhibitor.

Sanature:			

## THE 5TH INTERNATIONAL FAIR FOR ENVIRONMENTAL TECHNOLOGY 2010

**DEADLINE: 30/03/2010** 

## **ADVERTISING APPLICATION FORM**

Name of Company:							
	W						
Tel:	Fax: Email:						
Title:							
Contact Person:							
We would like to reserve the	e following advertising packages: In the	show Catalogue (size A	(5).				
Position	Dimension	Rate	Booking				
Cover 4	14.8cm x 21.0cm	USD 600					
Cover 2 and Cover 3	14.8cm x 21.0cm USD 400						
	Full page 21cm x 14.8cm	USD 200					
Inside page	½ page: 10.5cm x 14.8cm	USD 100					
		·	·				
Natural Resources and Envir	onmental Newspaper Ministry of Natur	e Resources and Enviro	onment (April 2009)				
Color	Package	Rate	Booking				
	Full page	USD 800					
04 colors	1/2 page	USD 550					
	Full page	USD 700					
Monochrome	1/2 page	USD 200					
	1/4 page	USD 100					
Logo and Brand name at the	Exhibition						
Position	Dimension	Rate	Booking				
Banners on Hydro Balloons	8m x 1,2m/ Bóng ĐK 2,5m	USD 400					
Banners inside the hall	0,8m x 2m	USD 300					
Banners outside the hall	0,7m x 6m	USD 200					
Banners on the Road	0,6m x 3m	USD 100					
Conference Room at the Exh	ibition (from 50 to 70 persons) includin	g:					
urniture, sound system, proje	ector, drinking water, flower:						
Rate: USD 300 per hour							
Ne would like to register	hour x USD 300 per hour	· =USD					
Grand Total: (In numbers)							
	the above statedlotal amount, which is n		stration form will be				
considered valid. Registration		on retainadore, the regi	stration form will be				
Advertising Application For							
Sample design and content	of advertisement (including: 01 hard cop	by and 01 soft copy - fo	ormat .gif preferred.				
			Date://2010				
			Representative				
			(Signature and Stamp				